UNITED STATES DEPARTMENT OF COMMERCE United States Patent and Trademark Office Address: COMMISSIONER FOR PATENTS P.O. Box 1450 Alexandria, Virginia 22313-1450 www.uspto.gov

APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.
10/074,386	02/12/2002	Barry S. McAuliffe	BLU.0002US	5570
21906 TROP, PRUNE	7590 07/14/201 R & HU. P.C.		EXAMINER	
1616 S. VOSS	ROAD, SUITE 750		DURAN, ARTHUR D	
HOUSTON, TX	X / /05/-2631		ART UNIT PAPER NUMBER	
			3682	
			MAIL DATE	DELIVERY MODE
			07/14/2011	PAPER

Please find below and/or attached an Office communication concerning this application or proceeding.

The time period for reply, if any, is set in the attached communication.

	Application No.	Applicant(s)	
	10/074,386	MCAULIFFE ET AL.	
Office Action Summary	Examiner	Art Unit	
	ARTHUR DURAN	3682	
The MAILING DATE of this communication a Period for Reply	appears on the cover sheet w	ith the correspondence addres	s
A SHORTENED STATUTORY PERIOD FOR REF WHICHEVER IS LONGER, FROM THE MAILING  - Extensions of time may be available under the provisions of 37 CFR after SIX (6) MONTHS from the mailing date of this communication.  - If NO period for reply is specified above, the maximum statutory peri  - Failure to reply within the set or extended period for reply will, by sta Any reply received by the Office later than three months after the ma earned patent term adjustment. See 37 CFR 1.704(b).	i DATE OF THIS COMMUNI 1.1.136(a). In no event, however, may a iod will apply and will expire SIX (6) MOI tute, cause the application to become A	CATION. reply be timely filed  NTHS from the mailing date of this commur BANDONED (35 U.S.C. § 133).	
Status			
1) ■ Responsive to communication(s) filed on 21 2a) ■ This action is <b>FINAL</b> . 2b) ■ T  3) ■ Since this application is in condition for allow closed in accordance with the practice under	his action is non-final. wance except for formal mat	·	rits is
Disposition of Claims			
4) ☐ Claim(s) 1-9,11,12 and 15-42 is/are pending 4a) Of the above claim(s) is/are withd 5) ☐ Claim(s) is/are allowed. 6) ☐ Claim(s) 1-9,11,12 and 15-42 is/are rejecte 7) ☐ Claim(s) is/are objected to. 8) ☐ Claim(s) are subject to restriction and	drawn from consideration.		
Application Papers			
9) The specification is objected to by the Exam 10) The drawing(s) filed on is/are: a) a Applicant may not request that any objection to to Replacement drawing sheet(s) including the corr 11) The oath or declaration is objected to by the	accepted or b) objected to the drawing(s) be held in abeya rection is required if the drawing	nce. See 37 CFR 1.85(a). I(s) is objected to. See 37 CFR 1.	, ,
Priority under 35 U.S.C. § 119			
12) Acknowledgment is made of a claim for foreign a) All b) Some * c) None of:  1. Certified copies of the priority docume 2. Certified copies of the priority docume 3. Copies of the certified copies of the papplication from the International Bure * See the attached detailed Office action for a line of the papplication from the International Bure * See the attached detailed Office action for a line of the papplication from the International Bure * See the attached detailed Office action for a line of the papplication from the International Bure * See the attached detailed Office action for a line of the papplication from the International Bure * See the attached detailed Office action for a line of the papplication for a line of the p	ents have been received. ents have been received in A riority documents have beer eau (PCT Rule 17.2(a)).	Application No  received in this National Stag	e
Attachment(s)	<b></b>	0.000	
<ol> <li>Notice of References Cited (PTO-892)</li> <li>Notice of Draftsperson's Patent Drawing Review (PTO-948)</li> <li>Information Disclosure Statement(s) (PTO/SB/08)</li> <li>Paper No(s)/Mail Date</li> </ol>	Paper No	Summary (PTO-413) s)/Mail Date informal Patent Application	

### **DETAILED ACTION**

Claims 1-9,11,12 and 15-42 are examined.

# Claim Rejections - 35 USC § 101

35 U.S.C. 101 reads as follows:

Whoever invents or discovers any new and useful process, machine, manufacture, or composition of matter, or any new and useful improvement thereof, may obtain a patent therefor, subject to the conditions and requirements of this title.

Claim 29 is rejected under 35 U.S.C. 101 because the claimed invention is directed to non-statutory subject matter. This is an apparatus or system claim. However, the body of the claim does not disclose any structural features. Rather the body of the claims is interpreted as purely software. Software is *per se* not a statutory class of invention. Therefore the claim is rejected under 35 U.S.C. 101 because it is directed to software which is not a statutory class of invention.

### Claim Rejections - 35 USC § 103

The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:

(a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.

Claims 1-9, 11, 12, 15-29, 32, 34-37, 39, and 41-42, are rejected under 35 U.S.C. 103(a) as being unpatentable over Sullivan et al. (US 2001/0018665 A1) in view of Mitchell (7,496,525) in view of Hisamatsu (20020007328).

Regarding claim 1, 15, 29, and 36, Sullivan et al. teaches of a system and method for administering promotions between manufacturers and retailers. (Sullivan et al., Title, Abstract). Sullivan et al. teaches of "recording, capturing, tracking, reporting, monitoring, verifying and settling product promotions." (Sullivan et al., Summary of the Invention, [0019]). That system then determines if the retailer sold a manufacturers product, and if so, executes payment (ie. an incentive) from the retailer to the manufacturer. (Sullivan et al., Summary of the Invention, [0021]). Sullivan et al. teaches of a system where the assumption is that the manufacturer is different from the seller. (Sullivan et al., Summary of the Invention).

Page 3

Sullivan further discloses a manufacturer system, retailer system (Fig. 1); and promotions and agreements involving manufacturers and retailers (Fig. 2a).

Also, Sullivan et al. teaches of a database on a computer determines the incentive based on specific products. (Sullivan et al., Detailed Description, [0072]). Sullivan et al. teaches that the computer is used to determine the amount due to the manufacturer. (Sullivan et al., Detailed Description, [0097]).

Sullivan et al. does not explicitly teach of determining if the manufacturer is the seller or of only paying the incentive if the manufacturer is not the seller to the end user. Sullivan does not explicitly disclose compensating a manufacturer where a seller owns the products for sale. . .wherein the seller is not also the manufacturer of the purchased product.

Additionally, on 9/25/09, Applicant added the following new features: "distributing the manufacturer incentive to the manufacturer, wherein the products were previously

sold by the manufacturer in a first sale transaction and the manufacturer incentive is distributed as a result of the subsequent sale transaction".

Page 4

Sullivan does not explicitly disclose wherein the products were previously sold by the manufacturer in a first sale transaction and the manufacturer incentive is distributed as a result of the subsequent sale transaction. Note that this can be interpreted as the manufacturer selling the product to the seller/retailer, then the seller/retailer selling the product to the end shopper, then the manufacturer receiving an incentive after the seller/retailer sale to the end user.

However, Mitchell further discloses wherein the products were previously sold by the manufacturer in a first sale transaction and the manufacturer incentive is distributed as a result of the subsequent sale transaction (Note that this can be interpreted as the manufacturer selling the product to the seller/retailer, then the seller/retailer selling the product to the end shopper, then the manufacturer receiving an incentive after the seller/retailer sale to the end user). Mitchell discloses these features (Figs. 5, 4, 7, 9, 1; claim 1, 18; Abstract; 2:1-22). Note in these citations that it is an "independent retailer". Also, note that the inventory for the product is separately kept at the distributor or retailer. Therefore, the distributor has the product separately obtained from the manufacturer before the product is sold to the end customer. Hence, in Mitchell, the product goes from the manufacturer to an distributor/retailer then to an end shopper (Figs. 8, 9). And, note that the manufacturer receives the incentive in the form of money that is provided for each item that is sold at the end retailer/distributor. Therefore, it would have been obvious to one of ordinary skill in the art, at the time of the invention,

that the manufacturer can provide the product to a retailer/seller who provides the product to an end user and that the manufacturer can be compensated after a sale by the retailer/seller. One would have been motivated to do this to better maximize profits for all parties involved (as noted in Mitchell).

Sullivan does not explicitly disclose a manufacturer incentive or incentive going to the manufacturer. However, the money in Mitchell going back to the manufacturer after a sale (Fig. 9) functions as a manufacturer incentive. As a further example of this, Hisamatsu discloses excess profits after successful sales being reward back to the manufacturer (Fig. 9; Fig. 9, items s9, s13, s15; [85, 93,14,16]). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to add sharing excess profits back to the manufacturer as a manufacturer incentive. One would have been motivated to do this in order to better incite the manufacturer to make products that are successfully sold.

Additionally, on 5/11/10, Applicant added the following new features to the independent claims:

"determining the product was purchased in a second sale transaction between the first purchaser and the seller, wherein the first purchaser is not also the manufacturer of the purchased product and wherein the purchased product is excess inventory to the first purchaser;...

distributing the manufacturer incentive solely to the manufacturer, wherein the manufacturer incentive is distributed as a result of the third sale transaction, wherein the

first purchaser, seller and purchaser do not receive an incentive from the third sale transaction.".

Page 6

On page 8 of Applicant Remarks dated 5/11/10, Applicant states that the prior art does not render obvious, "a method for the purchase and sale of products that distributes a manufacturer incentive solely to the manufacturer of a product as a result of a third sale transaction."

Sullivan does not explicitly disclose three sale transactions. However, Sullivan discloses manufacturers, distributors, retailers, and consumers ([2, 45]). And, Mitchell discloses manufacturer, distributor, retailer and consumer and that sales occur between each level down to the end consumer (Figs. 1, 5, 4, 7). Hence, there are three sales transactions in Mitchell (from manufacturer to distributor then distributor to retailer then retailer to end consumer). Hence, it is obvious that sales can occur between the different parties Sullivan discloses such that there are three sales transactions. One would be motivated to do this to take better advantage of separate roles with the common supply chain of manufacturer, distributor, retailer, consumer.

Sullivan does not explicitly disclose a manufacturer incentive or incentive going to the manufacturer. However, credit in Mitchell going back to the manufacturer after a sale (Fig. 9) functions as a manufacturer incentive. As a further example of this, Hisamatsu discloses excess profits after successful sales being reward back to the manufacturer (Fig. 9; Fig. 9, items s9, s13, s15; [85, 93,14,16]). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to add sharing excess profits back to the manufacturer as a manufacturer

incentive. One would have been motivated to do this in order to better incite the manufacturer to make products that are successfully sold.

Sullivan does not explicitly disclose inventory or excess inventory. However, Mitchell discloses sales (as shown above) and tracking inventory at different levels including the distributor level (claims 17, 36, 36, 52; Fig. 8, "Inventory and Profit Data" for distributor). Hence, it is obvious that product sales can come from inventory or excess inventory. One would be motivated to do this to sell what is available or what is overly available.

Hence, the prior art renders obvious a method for the purchase and sale of products that distributes a manufacturer incentive solely to the manufacturer of a product as a result of a third sale transaction.

Also, in regards to the negative feature limitation, "wherein the first purchaser, seller and purchaser do not receive an incentive from the third sale transaction". Hisamatsu discloses awarding the manufacturer and awarding the retailer as separate steps s13 and s16 respectively (Fig. 9). And, MPEP 2144.04.II states that "Elimination of a step or an element and its function" is obvious. Hence, it is obvious that independent step s16 can be eliminated while step s13 kept (Fig. 9). Hence, it is obvious that the manufacturer can have profits awarded back to it but not a retailer. One would be motivated to do this because eliminating a step is an obvious modification (MPEP 2144.04.II).

Hence, the prior art renders obvious the features above.

Additionally, On 12/1/10, Applicant amended the independent claims:

"wherein the manufacturer and a host of the marketplace have a pre-existing agreement on a number of times the purchased product may be sold to be eligible for the incentive."

Examiner notes that Applicant's Spec minimally describe the features of number of times and the manufacturer, etc (only at Applicant's [31] of PG\_Pub was anything relevant found and this barely described this feature or the relation between the number of times and how it can be interpreted. For example, the number could be a min or max or limit on a particular item or limit on that type or item or some other number relation). Hence, this feature will be broadly interpreted.

And, the prior art renders obvious wherein the manufacturer and a host of the marketplace have a pre-existing agreement on a number of times the purchased product may be sold to be eligible for the incentive. Sullivan does not explicitly disclose wherein the manufacturer and a host of the marketplace have a pre-existing agreement on a number of times the purchased product may be sold to be eligible for the incentive. However, as noted above, Mitchell and Hisamatsu each disclose a host/purchase coordinator and a pre-existing agreement between the manufacturer and the host/purchase coordinator (Mitchell, Figs. 8, 9; and Hisamatsu, Fig. 9). Also, as noted above, the prior art discloses the manufacturer receiving benefits/payback/incentive for products sold (see above). And, Sullivan discloses the number of sales of the product must fall within acceptable tolerances in order to receive promotion benefits ([20]) and that the promotion benefits can be tied to number of products sold ([80, 97]). And, Mitchell discloses commissions based on a flat rate, a set percentage, or varying based

results of the combination were predictable.

on the goods or dollar amount of the order or the goods (5:25-35). And, Hisamatsu discloses that the amount shared back with manufacturer is based on a predetermined rate related to the number of devices sold ([84]). Hisamatsu further discloses tracking the number of devices sold (claims 6, 12; [90, 91]). Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made that the agreement between host/purchase coordinator and manufacturer can include that the number of items sold can be related to the incentive/benefits received by the manufacturer. One would have been motivated to do this in order to more properly award the manufacturer for products sold. Alternatively, it would have been obvious to one having ordinary skill in the art at the time of the invention to combine the features of the two inventions since the claimed invention is merely a combination of old elements, and in the combination each element merely would have performed the same function as it did separately, and one of ordinary skill in the art would have recognized that the

Page 9

Also, Applicant amended claim 29, "wherein the contract specifies calculating the incentive based on a total revenue of all goods sold by the manufacturer in the marketplace." Sullivan does not explicitly disclose wherein the contract specifies calculating the incentive based on a total revenue of all goods sold by the manufacturer in the marketplace. However, Sullivan discloses aggregating settlement information ([48]) and dollar amount by total sold ([90]) and promotion aggregation settlement totals ([96]). Also, Mitchell discloses awarding the manufacturer based on total relevant sales (5:10-35) and Hisamatsu discloses awarding based on total revenue ([90]). Hence, the

Application/Control Number: 10/074,386 Page 10

Art Unit: 3682

prior art renders obvious these features. Therefore, it would have been obvious to one having ordinary skill in the art at the time the invention was made to that the manufacturer can be awarded based on total relevant sales. One would have been motivated to do this in order to better award the manufacturer. Alternatively, it would have been obvious to one having ordinary skill in the art at the time of the invention to combine the features of the two inventions since the claimed invention is merely a combination of old elements, and in the combination each element merely would have performed the same function as it did separately, and one of ordinary skill in the art would have recognized that the results of the combination were predictable.

Additionally, on 6/21/11, Applicant amended the independent claims. Applicant's Remarks dated 6/21/11 address these claim amendments.

In the independent claims, Applicant replaced "excess inventory" with "unwanted product". Applicant also replaced "first purchaser" with "first end user".

"Unwanted product" is interpreted as functionally equivalent to "excess inventory". That is, a product can be unwanted because it is excess inventory. Applicant's Specification describes "unwanted product" in Applicant's [33] of the PG\_Pub, "This incentive may motivate the manufacturer to use and recommend the marketplace to sell excess inventory or <u>unwanted</u> products." No other description is found of unwanted product. And, "unwanted product" is not mentioned anywhere else in the Applicant's Specification. Excess inventory is, however, mentioned several places in Applicant's Specification. Hence, Examiner interprets that a product can be

unwanted because it is excess inventory. Hence, excess inventory reads on unwanted product.

And, as shown above, Mitchell renders obvious the tracking inventory or excess inventory features.

Also, Applicant replaced "first purchaser" with "first end user". However, "end user" is minimally or variably described in Applicant's Specification. In [4] of Applicant's Specification of the PG\_Pub version the end user is mentioned but not described. In [7,21] the end user is someone who can sell the manufacturer's goods or the end user is someone who can sell excess inventory of the manufacturer's goods. These three paragraphs are the only mentioning of "end user" in the Applicant's Specification.

Hence, Examiner interprets the prior term of "first purchaser" to also read on "first end user". In order for the "end user" to sell manufacturer's good, the end user must have purchased the goods at some time. Hence, the structure described above in the rejection of the claims still reads on Applicant's claims.

Hence, the prior art renders obvious Applicant's "first end user" as first purchaser and Applicant's "unwanted product" as excess inventory. Hence, the prior art renders obvious the Applicant's claims. Please see the rejection and citations preceding

- 1. Regarding claim 11, Sullivan et al. teaches that the database server stores multiple promotions for products. (Sullivan et al., Detailed Description, [0072], [0079]).
- 2. Regarding claim 24 and 25, Sullivan et al. that the system determines which incentive to apply to the product. (Sullivan et al., Detailed Description, [0087]).

Application/Control Number: 10/074,386 Page 12

Art Unit: 3682

3. Regarding claim 12 and 26, Sullivan et al. teaches that the amount paid to the manufacturer is based on the sale of a product. (Sullivan et al., Summary of the Invention, [0021]).

- 4. Regarding claims 27-28, Sullivan et al. teaches of a similar method of adjusting the promotion. (Sullivan et al., Detailed Description, [0086], [0093]).
- 5. Regarding claim 2, 16, 30, and 37, applicant teaches that the incentive is a percentage of a purchase price of the purchased product. Regarding claim 3, 17, 32, and 39, applicant teaches that the incentive is a percentage of profit from the sale. Regarding claims 34 and 41, applicant teaches that the incentive is a "fixed fee." Regarding claims 35 and 42, applicant teaches that the incentive is a "discount." Sullivan et al. teaches of a method whereby a retailer sells a manufacturers product. (Sullivan et al., Summary of the Invention, [0021]). Sullivan et al. teaches that the retailer pays the manufacturer after the product is sold. (*Id.*, *see also* Dictionary.com for consignment).

Sullivan et al. does not explicitly teach how the manufacturer is paid, however, OFFICIAL NOTICE is taken that percentage or profit, revenue, discounts, and fixed fees are common methods for paying manufacturers and retailers. For example, in the franchising industry (such as Subway, McDonalds, etc.), the franchisee pays the franchisor a percentage of the total revenues or a percentage of the profit that they make. In the newspaper industry, a paperboy pays the newspaper company a fixed fee for each individual newspaper that is sold. In the auto-industry, a dealership pays the car manufacturer a flat predetermined "sticker-fee". In the soft-drink beverage industry,

Application/Control Number: 10/074,386

Art Unit: 3682

discounts are provided based on volume purchased. Therefore, it would have been obvious to one of ordinary skill in the art, at the time of the invention, to choose from any of these well-known methods of compensation. One would have been motivated to use these methods based on the product they were selling and the relationship with the manufacturer.

Page 13

6. Regarding claims 4-9 and 18-23, which introduce that the incentive is computed based on product attributes (Claims 4 and 18) such as "product category" (Claims 5 and 19), "product name" (Claims 6 and 20), "product family" (Claims 7 and 21), "equivalent product" (Claims 8 and 22), and "product date code" (Claims 9 and 23). Sullivan et al. does not teach explicitly teach such data content. Sullivan teaches of individual promotions based on products (including product name) (Abstract), product family (Sullivan et al., Detailed Description, [0078]) and product UPC (*Id.*). (Examiner notes that product UPC entails a number of different product categories). However these differences are only found in the nonfunctional descriptive material and are not functionally involved in the method (or structurally programmed) steps recited. The steps would be performed the same regardless of data content. Thus, this descriptive material will not distinguish the claimed invention from the prior art in terms of Patentability, see In re Gulack, 703 F.2d 1381, 217 USPQ 401, 404 (Fed. Cir. 1983); In re Lowry, 32 F.3d 1579, 32 USPQ2d 1031 (Fed. Cir. 1994).

Therefore, it would have been obvious to one of ordinary skill at the time of the invention to select from a variety of different product attributes. Such data content does

Application/Control Number: 10/074,386 Page 14

Art Unit: 3682

not functionally relate to the steps and the subjective interpretation of the data content does not patentably distinguish the claimed invention.

- 7. Claims 31, 33, 38, and 40 are rejected under 35 U.S.C. 103(a) as being unpatentable over Sullivan et al. (US 2001/0018665 A1) in view of Mitchell (7,496,525) in view of Hisamatsu (20020007328) in view of Woolston (US 5,845,265).
- 8. Regarding claims 31 and 38, applicant teaches that the percentage of revenue is calculated on the purchase price set by auction. Sullivan et al. teaches of selling products where the retailer pays the manufacturer. (Sullivan et al., Summary of Invention, [0021]).

Sullivan et al. does not explicitly teach of selling the products in an auction. Woolston teaches of selling products in an auction by whereby the payment is made after the auction. Woolston gives an example whereby the amount paid is the percentage of sales price (ie. 6% in the baseball card example). (Woolston, Col 4, Lines 10-37). Therefore, it would have been obvious to one of ordinary skill, at the time of the invention, to sell the products in an auction and pay a percentage of the sales price. One would have been motivated to so because an auction, like a retailer outlet, is a common method for selling products.

9. Regarding claims 33 and 40, applicant further teaches that the percentage of profit is calculated on the purchase price set by auction. Woolston does not explicitly teach that the amount paid is a percentage of the profit. OFFICIAL NOTICE is taken

Art Unit: 3682

that percentage of profit is a common method for paying manufacturers and retailers. See the rejection of claim 2 above for citations and rejection.

# Response to Arguments

Applicant's arguments have been considered but are not found persuasive.

On 6/21/11, Applicant amended the independent claims. Applicant's Remarks dated 6/21/11 address these claim amendments. Also, Applicant's Remarks present no particular comments as to how these claim amendments can be interpreted.

In the independent claims, Applicant replaced "excess inventory" with "unwanted product". Applicant also replaced "first purchaser" with "first end user".

Examiner notes that it is the Applicant's claims as stated in the Applicant's claims that are being rejected with the prior art. Although the claims are interpreted in light of the specification, limitations from the specification are not read into the claims. See *In re Van Geuns*, 988 F.2d 1181, 26 USPQ2d 1057 (Fed. Cir. 1993). In interpreting claim language, the broadest reasonable meaning of the words in their ordinary usage as they would be understood by one of ordinary skill in the art is applied, taking into account whatever enlightenment by way of definitions or otherwise that may be afforded by the written description. See In re Morris', 127 F.3d 1048, 1054 (Fed. Cir. 1997). See also In ream. Acad. of Sci. Tech. Ctr., 367 F.3d 1359, 1364 (Fed. Cir. 2004) andIn re Sneed, 710 F.2d 1544, 1548 (Fed. Cir. 1983). Claims are given their broadest reasonable construction. See *In re Hyatt*, 211 F.3d 1367, 54 USPQ2d 1664 (Fed. Cir. 2000). It is Appellant's burden to precisely define the invention. See In re Morris, 127 F.3d 1048, 1056 (Fed. Cir. 1997).

Page 16

Art Unit: 3682

"Unwanted product" is interpreted as functionally equivalent to "excess inventory". That is, a product can be unwanted because it is excess inventory. Applicant's Specification describes "unwanted product" in Applicant's [33] of the PG\_Pub, "This incentive may motivate the manufacturer to use and recommend the marketplace to sell excess inventory or <u>unwanted</u> products." No other description is found of unwanted product. And, "unwanted product" is not mentioned anywhere else in the Applicant's Specification. Excess inventory is, however, mentioned several places in Applicant's Specification. Hence, Examiner interprets that a product can be unwanted because it is excess inventory. Hence, excess inventory reads on unwanted product.

And, as shown above, Mitchell renders obvious the tracking inventory or excess inventory features.

Also, Applicant replaced "first purchaser" with "first end user". However, "end user" is minimally or variably described in Applicant's Specification. In [4] of Applicant's Specification of the PG\_Pub version the end user is mentioned but not described. In [7,21] the end user is someone who can sell the manufacturer's goods or the end user is someone who can sell excess inventory of the manufacturer's goods. These three paragraphs are the only mentioning of "end user" in the Applicant's Specification.

Hence, Examiner interprets the prior term of "first purchaser" to also read on "first end user". In order for the "end user" to sell manufacturer's good, the end user must have purchased the goods at some time. Hence, the structure described above in the rejection of the claims still reads on Applicant's claims.

Hence, the prior art renders obvious Applicant's "first end user" as first purchaser and Applicant's "unwanted product" as excess inventory. Hence, the prior art renders obvious the Applicant's claims. Please see the rejection above.

#### Conclusion

The following prior art made of record and not relied upon is considered pertinent to applicant's disclosure:

Aa) of Voltmer (2002/0143626) discloses many relevant features, see action dated 1/11/10;

a) Senghore (US 20070198354A1) discloses relevant features; Haines (US 20030033211A1) discloses relevant features ([10, 57, 60, 95]); Hisamatsu (20020007328) discloses relevant features ([85,93]).

THIS ACTION IS MADE FINAL. Applicant is reminded of the extension of time policy as set forth in 37 CFR 1.136(a).

A shortened statutory period for reply to this final action is set to expire THREE MONTHS from the mailing date of this action. In the event a first reply is filed within TWO MONTHS of the mailing date of this final action and the advisory action is not mailed until after the end of the THREE-MONTH shortened statutory period, then the shortened statutory period will expire on the date the advisory action is mailed, and any extension fee pursuant to 37 CFR 1.136(a) will be calculated from the mailing date of the advisory action. In no event, however, will the statutory period for reply expire later than SIX MONTHS from the mailing date of this final action.

Art Unit: 3682

Any inquiry concerning this communication or earlier communications from the examiner should be directed to ARTHUR DURAN whose telephone number is (571)272-6718. The examiner can normally be reached on Mon- Fri, 8:00-4:30.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Namrata Boveja can be reached on (571) 272-8105. The fax phone number for the organization where this application or proceeding is assigned is 571-273-8300.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free). If you would like assistance from a USPTO Customer Service Representative or access to the automated information system, call 800-786-9199 (IN USA OR CANADA) or 571-272-1000.

Arthur Duran Primary Examiner Art Unit 3682

/Arthur Duran/

Primary Examiner, Art Unit 3622

7/13/2011